Cisco & Splunk AI driven Platform for Digital Resilience



MCIKUS HCTZ & Buttercup

Sales Director, Austria



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Digital resilience is a \$400B problem.

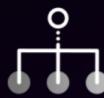
2.6% drop

in stock price drop after a single downtime event 74% of organizations report slower innovation velocity due to downtime

Source: The Hidden Costs of Downtime, Splunk & Oxford Economics, Geo: EMEA

https://www.splunk.com/en_us/form/the-hidden-costs-of-downtime.html

It's hard to be resilient.



Complex environments expand attack surface and failure points.



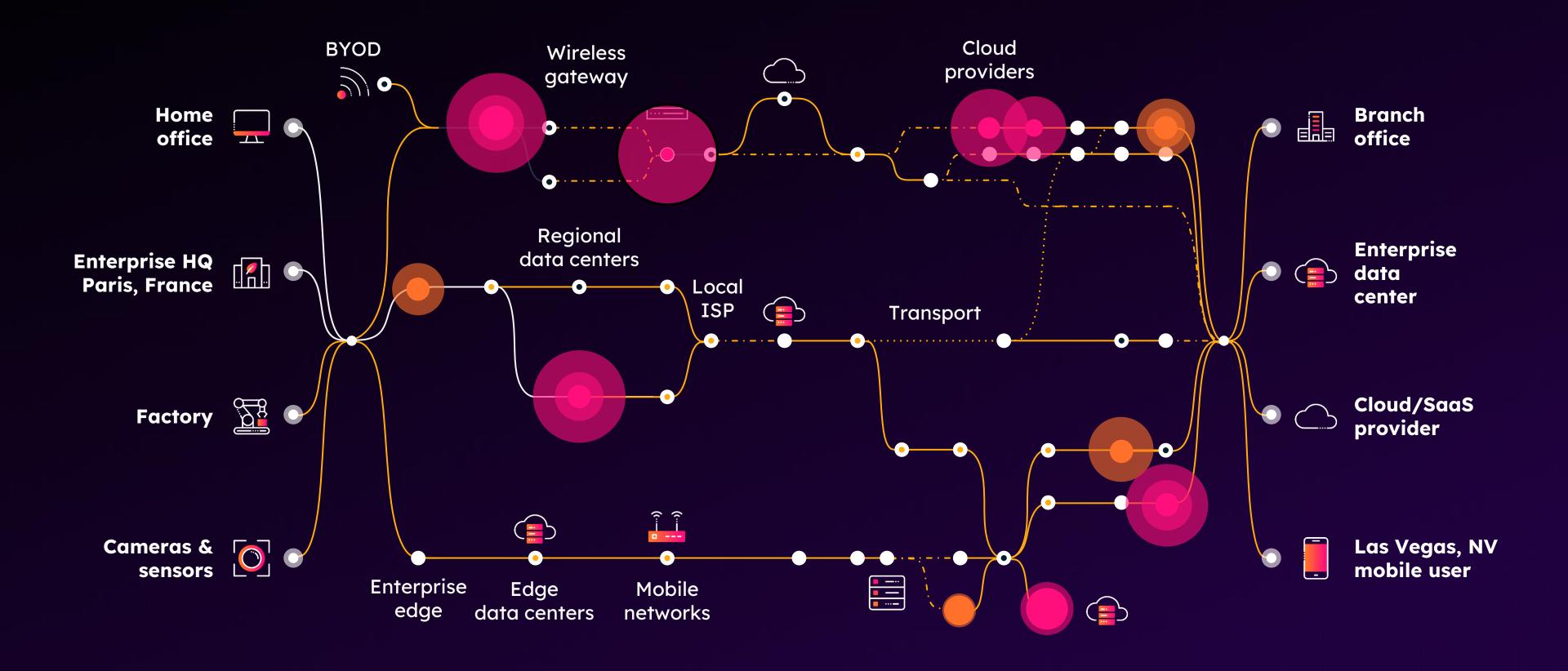
Growing data volumes sit in silos and are increasingly hard to manage.



Regulations require real-time risk assessments.

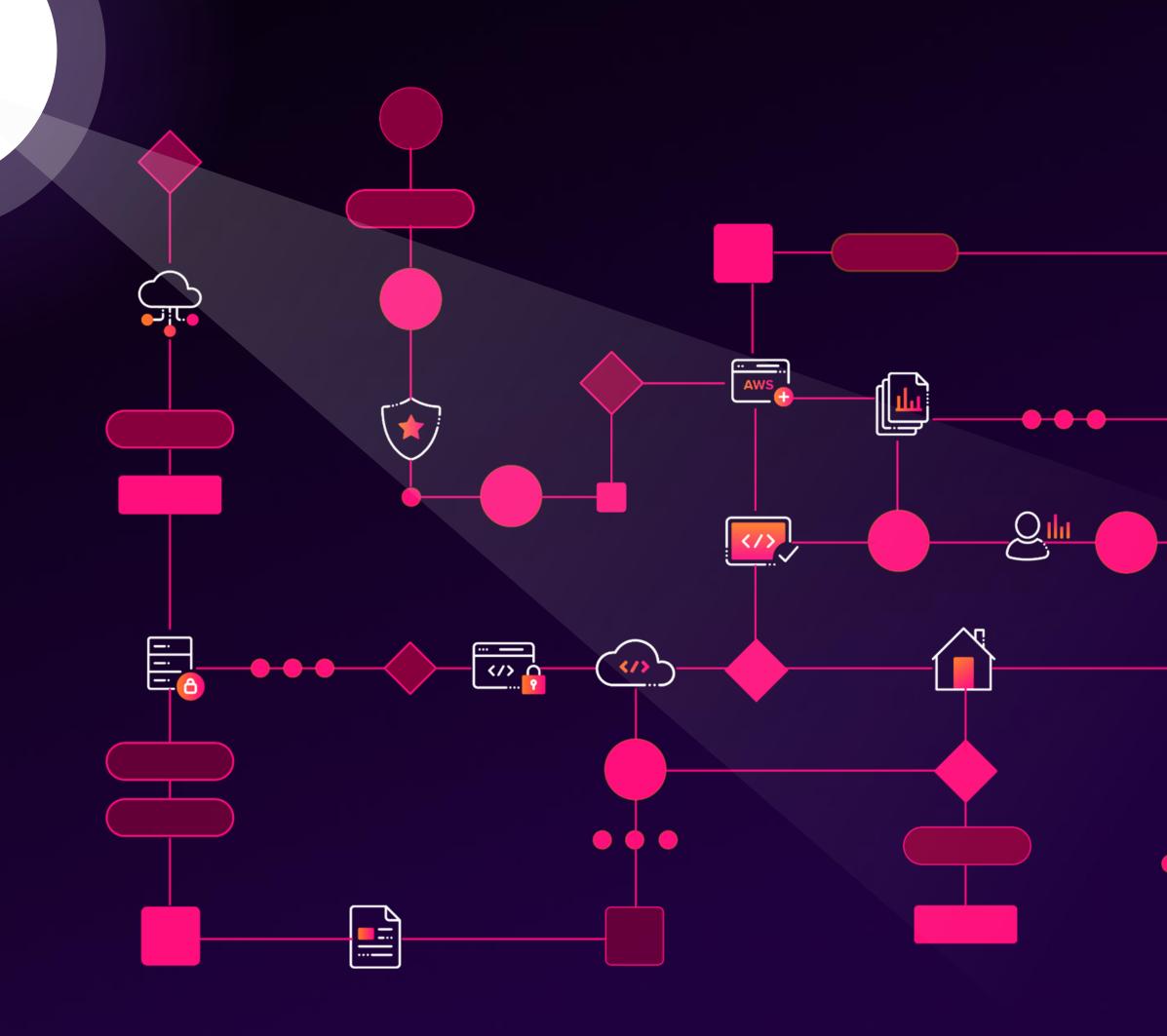
The AI era is accelerating all these challenges and creating entirely new ones.



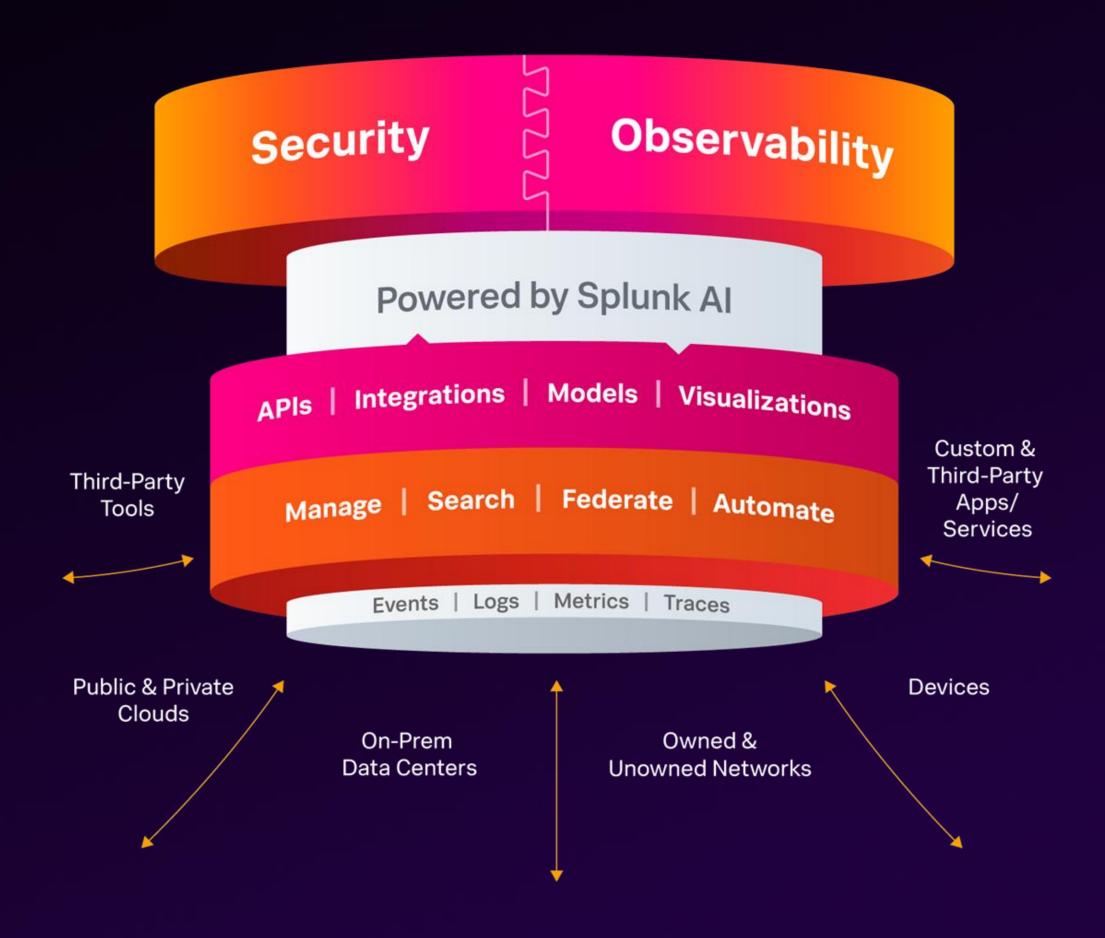


Splunk delivers resilience

across your entire digital footprint



The Unified Security and Observability Platform



Splunk is the only vendor recognized as a leader in the latest Magic Quadrant™ Reports for SIEM and Observability Platforms

Gartner, Magic Quadrant for Security Information and Event Management, May 2024

Gartner, Magic Quadrant for Observability Platforms, August 2024

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Gartner

A Leader

Gartner® Magic Quadrant™ for Security Information and Event Management

A Leader

Gartner® Magic Quadrant™ for Observability Platforms

AI in Splunk: Digital Resilience Accelerator

Our AI Product Philosophy

Domain and Splunk Specific

Focused on Security and Observability

Human in the Loop

Human-assisted and trusted AI for detection, investigation, and response

Open and Extensible

Easily integrated with third party frameworks

Where are we investing?

Accelerate detection, investigation and response

Generative AI

Synthesize signal to improve user productivity and outcomes

Advanced AI

Make sense of the signal in vast amounts of data

Domain-Specific Use Cases

Security

Simplify workflows

ML powered detections

Risk based alerting

Guided response actions

Event correlation and alert noise reduction

Predictive analytics

Anomaly detection

Clustering

Observability

Probable root cause analysis

Anomaly and outlier detection

Adaptive thresholding

Alert correlation and prioritization

Assisted remediation

Proactive outage prevention assistance

Suggested responders

Predictive Analytics





The **Splunk you love** will get even better.



Better together.

"We won't mess this up."

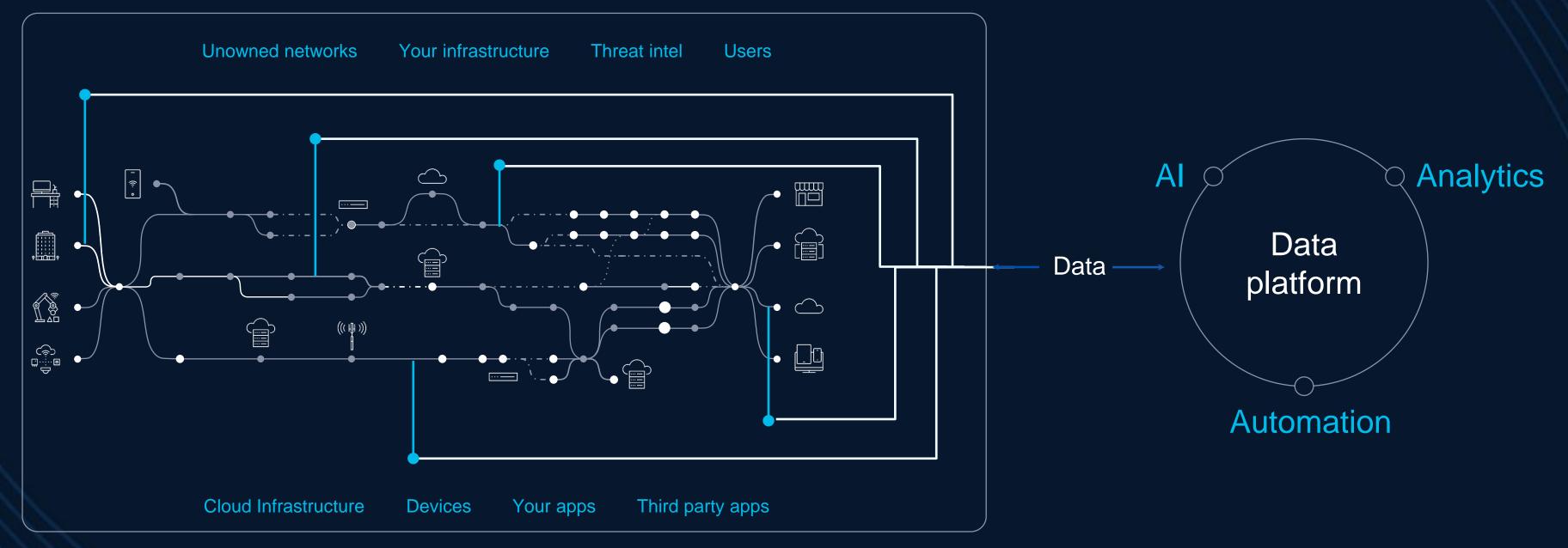
Chuck Robbins
Cisco CEO

"Splunk is here to stay."

Gary Steele
President, Cisco | GM, Splunk



The power of Splunk and Cisco means you can unify data across the digital footprint to drive resilience and better outcomes



Security | Assurance | Observability

Cisco powers how people and technology work together across the physical and digital worlds

Al-ready data centers

Transform data centers to power AI workloads anywhere Public and private clouds, on-premises, edge

Future-proofed workplaces

Modernize everywhere people work and serve customers

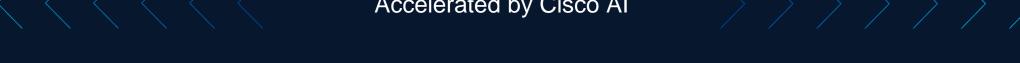
Campuses, branches, factories, homes, cars, hospitals, stadiums, hotels, and beyond

Digital resilience

Keep your organization secure, reliable, and performing with game-changing security, assurance, and observability across the entire digital footprint



Accelerated by Cisco Al



How Cisco & Splunk can help

Our products and solutions

Digital resilience



Security

- XDR
- Splunk Enterprise Security
- Splunk SOAR
- Splunk Asset & Risk Intelligence
- Splunk Attack Analyzer

Assurance

ThousandEyes

Observability

- Splunk Observability Cloud
- IT Service Intelligence
- AppDynamics

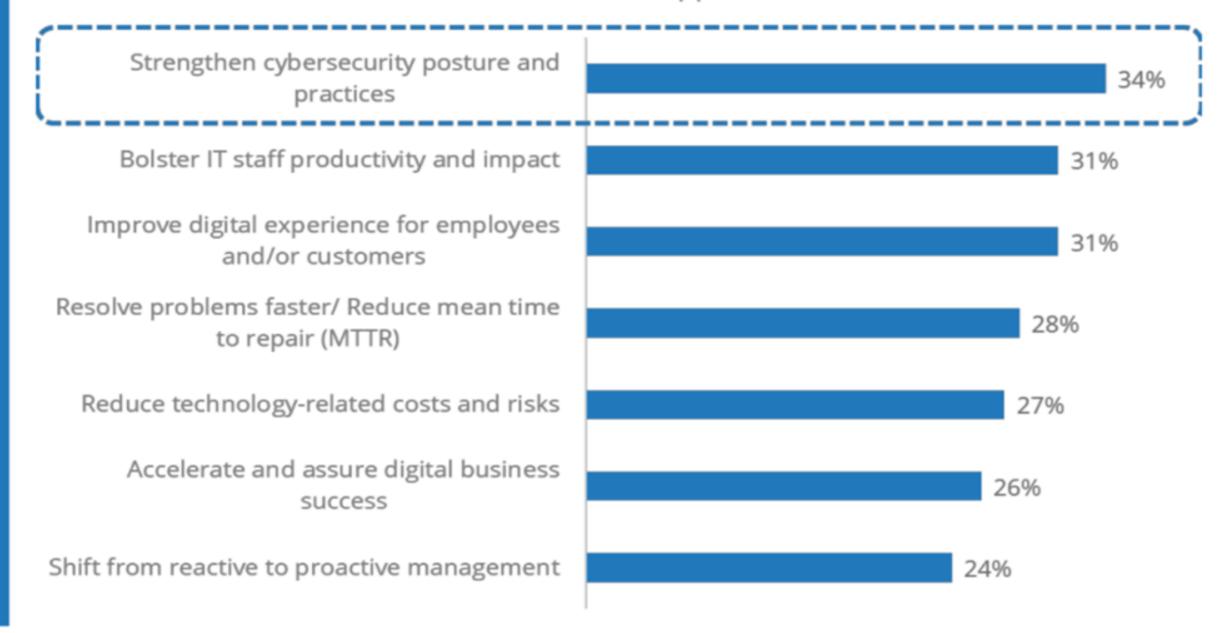


Organizations recognize that improving cybersecurity posture is a key benefit to advanced observability solutions tying the two together.

Unifying observability and security can bring a number of benefits:

- Improves incident response
- Better prioritize remediation efforts
- Reduces alert fatigue
- Encourages collaboration and knowledge-sharing across teams
- Gain better context

What are the top 2 expected benefits when applying advanced observability capabilities to the management of your digital infrastructure and applications?





Source: IDC Future Enterprise Resiliency & Spending Survey Wave 10, November 2023, n = 771 (those that have adopted observability solutions)

Data is the differentiator for security and observability.



Thank You

want to know more? Let's keep in touch

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